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MARINER

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CORPORATION
LIMITED

Company Update

13 February 2012

Recent Activity

- Feb-11** Resignation of Bill Ireland from the Board
- Apr-11** Share Placement completed raising \$760K
- May-11** Acquired 10% stake in Viento Group Limited [VIE]
- Jul-11** Made formal takeover offer of Viento
- Sep-11** Withdrawal of Viento takeover offer
- Oct-11** Acquired 7% stake in EcoQuest Limited [ECQ]
- Nov-11** 100:1 share consolidation, SPP and issue of 5M new MCX shares approved at AGM
- Dec-11** Share consolidation and SPP completed
- Jan-12** Negotiated acquisition of CAP, FRM, PCA and TPF share parcels
- Feb-12** Proposed issue of 5,000,000 ordinary shares

Current Holdings / Investments

Existing Holdings:

- ❑ Viento Group Limited – 4,882,615 ordinary shares (9.00%)
- ❑ EcoQuest Limited – 11,194,029 ordinary shares (7.21%, subject to shareholder approval)
- ❑ Farm Pride Foods Limited – 6,630,958 ordinary shares (12.02%)
- ❑ Peanut Company of Australia Limited – 1,441,039 ordinary shares (19.83%)

To Be Acquired:

- ❑ Capilano Honey Limited – 1,078,167 ordinary shares (12.65%)

Sold:

- ❑ Tasmanian Pure Foods Limited – 1,700,000 ordinary shares (19.65%)

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Acquisitions in 2011

In 2011, Mariner negotiated and announced the following acquisitions:

- ❑ Viento Group Limited – 4,882,615 ordinary shares (9.00%)
- ❑ EcoQuest Limited – 11,194,029 ordinary shares (7.21%)

Settled May 2011

Settlement pending

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Acquisitions in 2011

Viento Group Limited

- ASX-listed funds management & property services company [VIE.AX]
- Established in 2001, current FUM \$200M+
- Specialises in retail, direct property investment funds/syndicates
- Fund assets are diversified mix of commercial & retail property investments, and land subdivisions
- 2011 Revenue \$4.85M (2010 \$2.93M)
- 2011 NPBT \$1.31M (2010 \$0.0M)
- 2011 Net Assets \$13.56M (2010 \$11.04M) or \$0.25 per share
- Market Capitalisation \$11.4M (market close 10/2/12) or \$0.21 per share

Mariner stake = 9.00% of issued capital

Acquisitions in 2011

Ecoquest Limited

- Emerging clean technology business listed on the ASX [ECQ.AX] and German Third market [51S.BE]
- Focused on developing and applying the latest technologies to create products with improved environmental benefits, whilst maintaining excellent consumer performance
- Current product range includes a biodegradable nappy designed for composting, combining performance benefits of current market leading nappies with additional environmental benefits
- Intellectual property includes non-woven disposable products, and products in planning include wipes and incontinence products
- 2011 Revenue \$353K (2010 \$20K)
- 2011 NPBT -\$2.6M (2010 -\$2.2M)
- 2011 Net Assets \$0.97M (2010 \$0.93M) or 0.6 cents per share
- Market Capitalisation \$2.48M (market close 10/2/12) or 1.6 cents per share

Mariner stake = 7.21% of issued capital

Acquisitions in 2012

In January 2012, Mariner negotiated and announced the following new acquisitions:

- ❑ Capilano Honey Limited – 1,078,167 ordinary shares (12.65%)
- ❑ Farm Pride Foods Limited – 6,630,958 ordinary shares (12.02%)
- ❑ Peanut Company of Australia Limited – 1,441,039 ordinary shares (19.83%)
- ❑ Tasmanian Pure Foods Limited – 1,700,000 ordinary shares (19.65%)

Settlement pending

Settled 9/2/12

Settled 7/2/12

Settled 8/2/12

These parcels of shares were acquired from GPG for total consideration of \$3.16M

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Acquisitions in 2012

Capilano Honey Limited

- Market leader of honey in Australia, established in 1953 and listed on Bendigo Stock Exchange
- Honey supply from 500 Australian beekeepers in NSW, QLD, VIC, SA & TAS producing 7,000+ tonnes of honey
- Production from 2 factories in Richlands (QLD) and Maryborough (VIC)
- 2011 Revenue \$63M (2010 \$72M)
- 2011 NPBT \$3.7M (2010 -\$4.9M)
- 2011 Net Assets \$23.5M (2010 \$20.4M) or \$2.75 per share
- Market Capitalisation \$2.48M (market close 10/2/12) or \$2.00 per share

Mariner stake = 12.65% of issued capital

Acquisitions in 2012

Farm Pride Foods Limited

- Established in 1937 and listed on the ASX [FRM:AX], formerly Victorian Egg Marketing Board
- Grades, packs, processes, supplies and markets shell eggs and process egg products within Australia, and exporting to Asia
- Sources 12 million eggs per week, with grading and processing facilities at Keysborough and Lethbridge in VIC, Dora Creek in NSW
- 2011 Revenue \$92M (2010 \$96M)
- 2011 NPBT -\$472K (2010 -\$684K, before goodwill impairment)
- 2011 Net Assets \$22.3M (2010 \$22.8M) or 40.5 cents per share
- Market Capitalisation \$9.93M (market close 10/2/12) or 18 cents per share

Mariner stake = 12.02% of issued capital

Acquisitions in 2012

Peanut Company of Australia Limited

- Market leader of peanut supply in Australia, established in 1924 and formerly Peanut Marketing Board
- Industry pioneer setting international benchmarks for quality, production & market development
- One of world's leading exclusive processors of Hi Oleic peanuts
- Operations in Kingaroy, Gayndah & Tolga QLD and farming operations in Katherine, NT
- 2011 Revenue \$55M (2010 \$65M)
- Sep 2011 HY NPBT -\$544K (FY Mar 2011 -\$3.0M, continuing operations)
- 2011 Net Assets \$16.4M (2010 \$16.6M) or \$2.26 per share

Mariner stake = 19.83% of issued capital

Acquisitions in 2012

Tasmanian Pure Foods Limited

- On-sold contemporaneously at settlement for \$850,000
- Holding no longer with Mariner

Mariner stake = 19.65% of issued capital (now sold)

Capital Raising – February 2012

- To complete the Capilano Honey acquisition, Mariner will issue 5,000,000 ordinary shares
- Further details to be announced

Mariner Corporation Limited

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